

## Course Outcome

### Commerce

#### FYBCOM (Semester I & II)

Sr.No.	Subject	Course Outcome
01	Commerce(Com I &II)	Objective of business, new trend in business, To study key aspect of value creation in enterprises, business environment, Project Planning & Entrepreneurship. Service Sector, Attention advice, experience & effective manpower.
02	Accountancy	To learn the finalization of manufacturing concern & calculation of profit of departmental account, branch account, consignment account, learning of accounting standards, valuation of inventories by using several methods. To learn fire insurance claim of inventories. To learn higher purchase transaction related to fixed assets.
03	Business Economics	To learn the relationship between price & demand, price & supply. To identify the market structure, to forecast the demand in the daily return. To understand the basic terms in Business Economics, to know about cost revenue, business tools, profit determination & pricing
04	Foundation Course-I	To understand basic human values, human rights, constitution, knowledge of contemporary issues world over, awareness about environmental issues
05	Business Communication	To understand the basic communication techniques & learning basic bus correspondence, to learn business communication skill
06	Mathematics & Statistics	To learn basic mathematics & statistics for increasing capability of student. To develop reasoning & thinking power of students.
07	Environmental Studies	To create awareness about Environmental issues like Environmental Pollution & its effect on human being & environment, Global warming, Climate change, Solid Waste Management,

#### SYBCOM (Semester III & IV)

Sr.No.	Subject	Course Outcome
01	Commerce( III& IV)	Management – to know about the process of assessing the situation, goal identification, development, intervention, evaluation, results & corrective measures. Production & Finance-Finance, Monetary expenditure. budgets for production of service & goals, allocation of funds towards various expenses on production.
02	Accountancy	Accounting of special business situation like dissolutions, mergers etc. for partnership firm along with accounting provisions of partnership act. Introduction to basic issue & redemption transaction of shares of joint stock company

03	Business Economics	To get an idea about more economic concept sum as trade cycles, Banking, buyers theory and new classical views on economics. Get acquainted with Indian economy.
04	Foundation Course-II	Awareness in students about surroundings. , Use of technology & Innovation in lifelong learning. To learn about Human development, role of NGO's in social change, secularism, different social issues. Aware student about different community development programmes, Environmental education.
05	Business Law	Students get the knowledge about certain legal acts relating to business, the procedure of court and company and SEBI, SEBI trade mark consumers, the responsibility of sellers extra.
06	Commerce II	It gives theoretical knowledge about various management theories and organization structure and principal. It is help to understand investment market and various agencies associated with capital on stock market.
07	Management Account	Analysis of financial accounting from Layman point of view preparation of MIS form accounting data using tools ration analysis etc.
08	Advertising	Help to understand the role of advertising media in advertising qualities requirement of have career in advertising field & economic, social aspect of advertising.
09	Computer Application	Knowledge of computer generations types, C – Programming, M. S. access applications and database.

**TYBCOM (Semester V & VI)**

Sr.No.	Subject	Course Outcome
01	Commerce (V & VI)	Marketing-activities by company to promote selling f products or service, business promotion, focus on the application of marketing techniques & methods.
02	Financial Accounts	Compliance to deal with company final accounts as per provisions of company Act of 2013 and basic accounting knowledge to deal with merger and acquisition.
03	Cost Accounts	To Know the cost control through EOQ & calculation of cost of production and know the different costing methods and have to get idea about decision making by marginal costing and standard costing.
04	Taxation	Basic knowledge about canons of taxation – Direct & Indirect Practical knowledge about ascertainment of taxable income and tax procedures.
05	Computer System	Knowledge of networking & internet hardware, database, basic of E-business & E-Security, excels worksheet &mySQL, VB.Net.
06	Export Marketing	It includes chapter having in details information about need of export marketing & what one agency documentations & procedure to be followed in business of export.

## B.Com (Banking & Insurance) Course Outcome

### FYBCOM Banking & Insurance (Semester I & II)

Sr. No.	University Course Code	Course Title	Objective of the Course
1	UBIFSI.7	Quantitative Methods I & II	To learn basic Commercial Mathematics & Statistics. Statistical Applications in Investment Management Acquire Knowledge of Decision Making, Mathematical Model To learn Basic concepts of Economic Indicators To develop reasoning & thinking power of students.
2	UBIFSI.1	Environment and Management of Financial Services	Basic knowledge about different kinds of Financial Services. Risk Management, developmental activities of RBI & IRDA
3.	UBIFSI.2	Principles of Management	Intro to Management Process, Functions of Management, Structure of Banking & Insurance Companies
4.	UBIFSI.3	Financial Accounting I & II	To learn the finalization of manufacturing concern & calculation of profit of departmental account, branch account, consignment account, learning of accounting standards, valuation of inventories by using several methods.
5.	UBIFSI.4	Business Communication I & II	To understand the basic communication techniques & learning basic bus correspondence, to learn business communication skill
6.	UBIFSI.6	Business Economics I	Introduction to Demand & Supply analysis, Market Structure, Production Decisions, Pricing Practices
7.	UBIFSI.5.1	Foundation Course I & II	Overview of Indian Society, Indian Constitution, Disparity 1 & 2, Human Rights, Ecology, Understanding & managing Stress & Conflicts
8.	UBIFSI.6	Organizational	Intro to Group Dynamics, Organizational

		Behavior	Culture & development
9.	UBIFSII.1	Principles & Practices of Banking & Insurance	Intro to Banking Scenario in India, Insurance Business Environment in India
10	UBIFSII.2	Business Law	Introduction to Law, Contract Act, Special Contract, IT Act, Negotiable Instrument Act

SYBCOM Banking & Insurance (Semester III & IV )

Sr. No.	University Course Code	Course Title	Objective of the Course
1	UBIFSIII.6	Information Technology I & II	Intro to E-Commerce, E-Banking ,Cyber Law & Cyber Security .IT Applications in Banking E Business Models & Techno Management
2	UBIFSIII.8	Financial Market	Introduction to Commodity Market & Derivatives Market. Structure of Indian Financial System Banking/Non Banking. Fund based / Fees based Financial Services
3.	UBIFSIII.9	Direct Taxation	Basic knowledge about of taxation – Direct Practical knowledge about ascertainment of taxable income and tax procedures Computation of Total Income & Taxable Income
4.	UBIFSIII.1	Financial Management I & II	Financial Goal setting ,Time value of Money, Capital Budgeting, Financial Planning, Working Capital Management
5.	UBIFSIII.7.1	Foundation Course III & IV	Human Rights, Science & Technology, Soft Skills for Interpersonal Communication, Intro to Life Insurance, Health Insurance & other Insurance
6.	UBIFSIII.2	Management	Analysis of financial accounting from Layman point of view preparation of MIS

		Accounting	form accounting data using tools ration analysis. Management of Profits/ Dividend Policy
7.	UBIFSIII.3	Organizational Behavior	Individual Behavior Intro to Group Dynamics, Organizational behavior in financial services
8.	UBIFSIV.8	Corporate & Securities Law	An Overview of Company Law, SEBI, The Depositories Act, 1996
9.	UBIFSIV.2	Cost Accounting	To Know the cost control through EOQ & calculation of cost of production and know the different costing methods and have to get idea about decision making by marginal costing and standard costing.
10	UBIFSIV.3	Entrepreneurship Management	Concept of Entrepreneurship, Key areas of New Ventures, Business Planning

TYBCOM Banking & Insurance (Semester V & VI)

Sr. No.	University Course Code	Course Title	Objective of the Course
1	44301	International Banking & Finance	Fundamentals of International Finance, Capital Market, Foreign Exchange Market, Risk Management
2	44302	Research Methodology	Intro to Research, Data Collection & Processing. Applying Statistical Techniques Analysis, Interpret & Report Writing
3.	44303	FRA (Corporate Banking & Insurance)	Preparation of Final Accounts of Banking Company, Insurance Company. Intro to IFRS: International Financial Reporting Standards
4.	44305	Strategic Management	An Overview of Strategic Management, its Environment, Evaluation & Control
5.	44306	Financial Service Management	Intro to Financial Services: Mutual Funds, Factoring & Forfeiting. Housing Finance, Consumer Finance

6.	44307	Business Ethics & Corporate Governance	Intro to Business Ethics, Implementation of Corporate Governance in India. Business Ethics in Global Scenario & issues related to Scams
7.	85501	Central Banking	RBI as the Central Bank of India, Supervisory Role of RBI. Central Banking in other Countries
8.	85502	SAPM	An Introduction & Process of Portfolio Management its valuation fundamental & technical analysis
9.	85504	HRM in Banking & Insurance	Framework of HRM Procurement Planning & Recruitment
10	85505	Turnaround Management	Intro to Leadership & Turnaround Management. Intro to Business Sickness, Business Scenrio



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